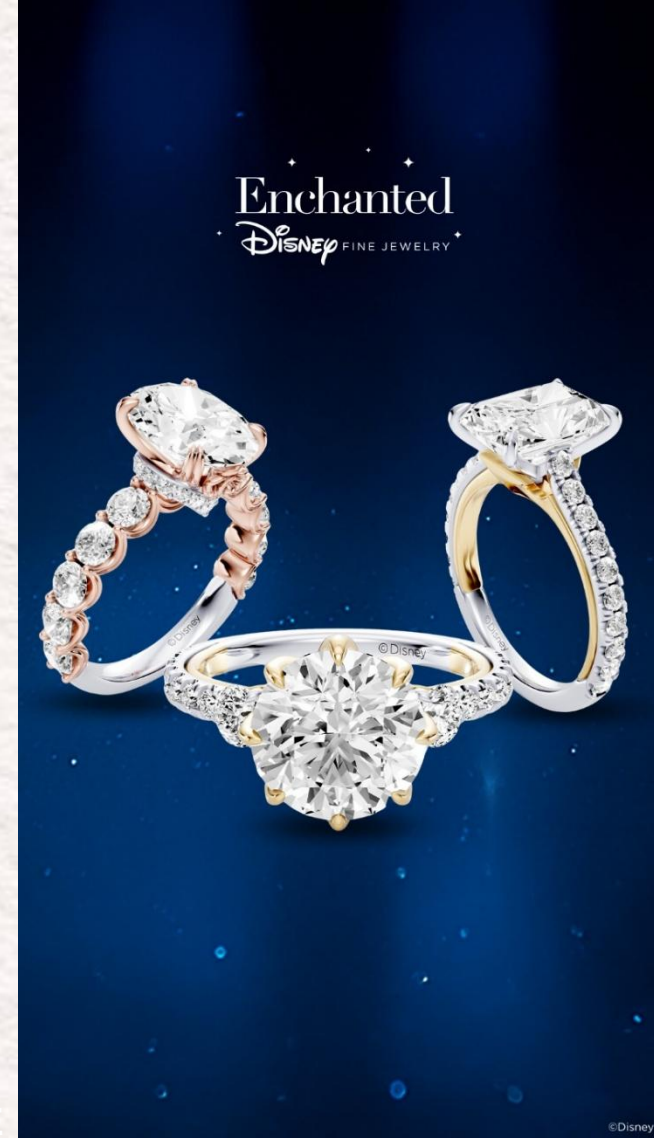
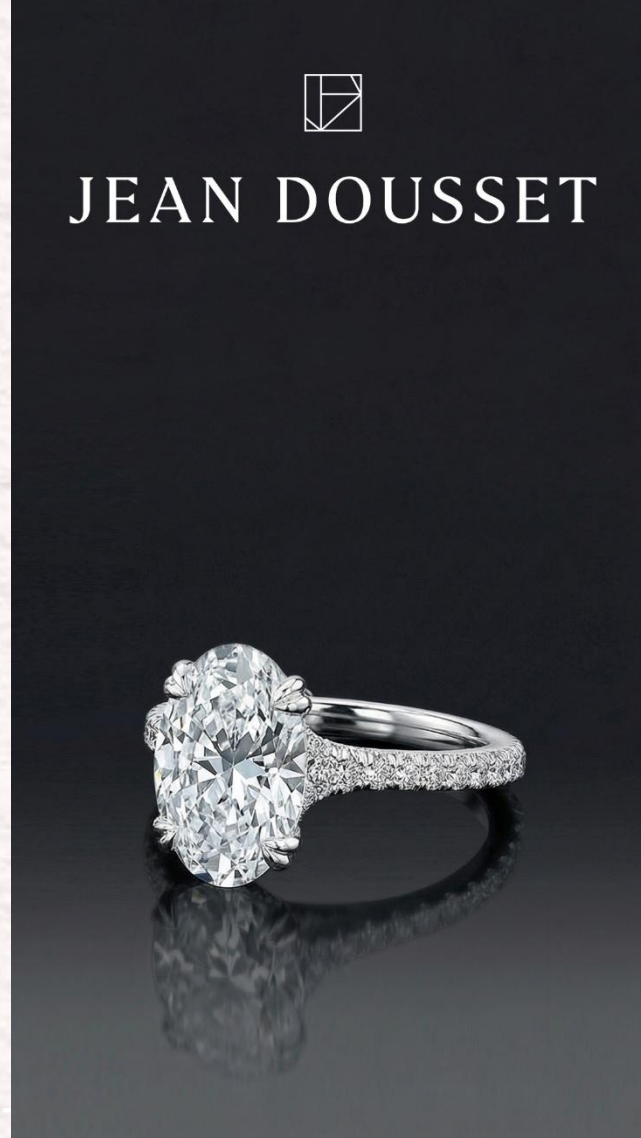




Renaissance Global Limited

Earnings Presentation – Q1 FY27

Disclaimer



This presentation and the following discussion may contain “forward looking statements” by Renaissance Global Limited (“Renaissance” or the Company) that are not historical in nature. These forward-looking statements, which may include statements relating to future results of operations, financial condition, business prospects, plans and objectives, are based on the current beliefs, assumptions, expectations, estimates, and projections of the management of Renaissance about the business, industry and markets in which Renaissance operates.

These statements are not guarantees of future performance, and are subject to known and unknown risks, uncertainties, and other factors, some of which are beyond Renaissance’s control and difficult to predict, that could cause actual results, performance or achievements to differ materially from those in the forward-looking statements. Such statements are not, and should not be construed, as a representation as to future performance or achievements of Renaissance.

Such statements should not be regarded as a projection of future performance of Renaissance. It should be noted that the actual performance or achievements of Renaissance may vary significantly from such statements.



Q1 FY27 Financial Summary



Revenue (₹ Crore)*

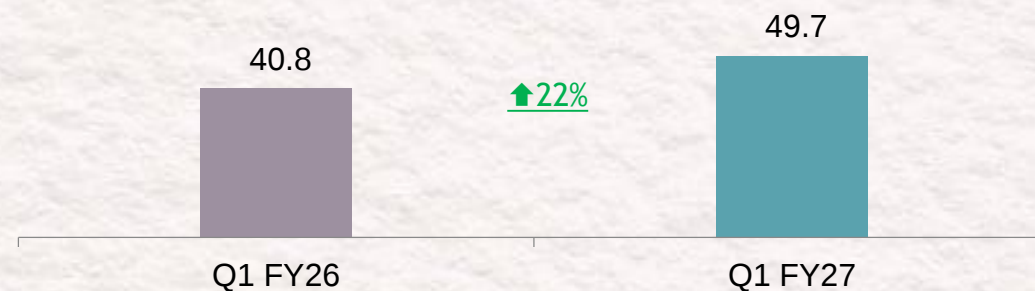


EBITDA (₹ Crore)*

EBITDA Margin

7.7%

7.2%

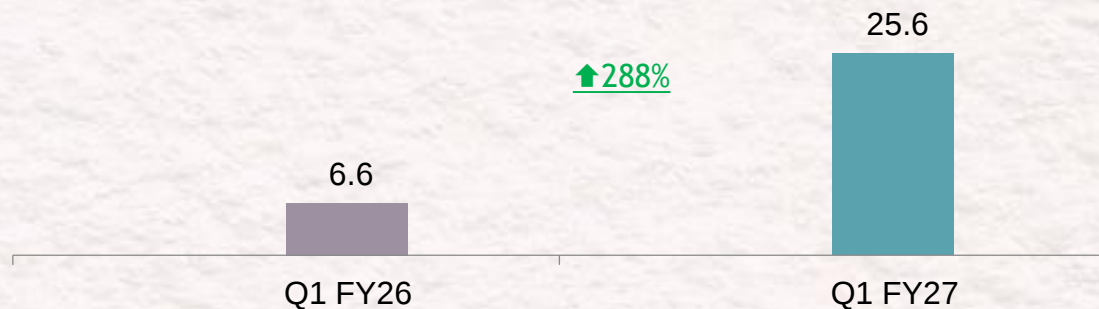


PAT (₹ Crore)*

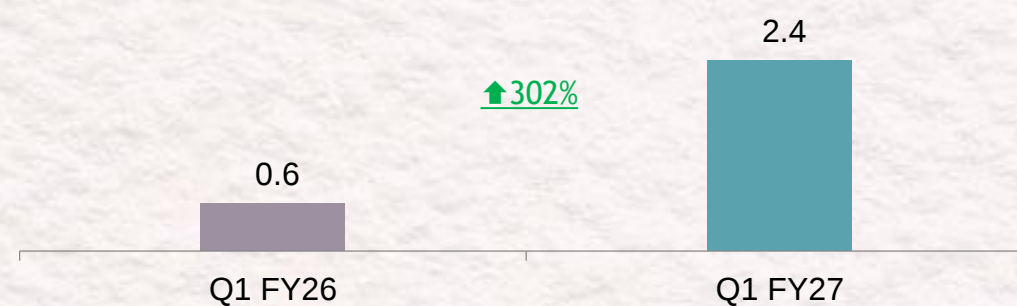
PAT Margin

1.2%

3.7%



EPS (₹)*



Note: 1. Above numbers for Q1 FY27 excludes bullion sales amounting to ₹ 90.6 crore.

Management Message



Commenting on the performance, Mr. Sumit Shah – Chairman and Global CEO, Renaissance Global Limited said:

We commenced FY27 on a strong note, with Q1 revenue increasing 30% year-on-year to ₹690 crore and PAT growing 288% to ₹26 crore, reflecting strong execution, improved profitability and operating leverage.

Key priorities for the FY27:

1. Retail rollout of Jean Dousset:

Following the encouraging response to Jean Dousset's New York store, we are accelerating the brand's physical retail expansion across the United States. Of the five additional stores planned for FY27, the San Francisco store opened on 29th July, 2026, with four more locations planned in Washington, D.C., Boston, Chicago and Dallas. This will expand the network to seven stores by the end of FY27 and further strengthen our D2C presence in key luxury markets. As the contribution from Jean Dousset increases, we expect the higher-margin branded D2C business to enhance the Company's revenue mix and contribute significantly to overall margins, profitability and earnings growth.

2. Working capital optimization:

Our second key priority for FY27 is cashflow from operations and working capital optimization. With the measures taken by the company, our expectation is that we will reduce working capital by ₹250 crore. Our expectation is that cashflow from operations for the current year will be more than ₹300 crore. This will strengthen our balance sheet and improve return ratios meaningfully.

With a strong expanding global branded-jewellery portfolio and a focused approach to cash-flow enhancement, we remain confident of delivering sustainable and profitable growth for all our stakeholders.



Growing D2C (Owned Brands)



D2C segment is scaling rapidly, driven by strong brand portfolio, strategic focus, and digital excellence

Key Points:

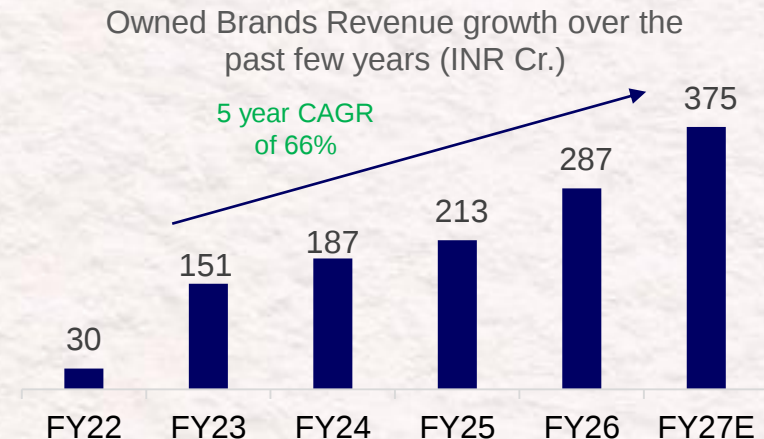
- **Strategic Focus:** RGL is prioritizing its Direct-to-Consumer (D2C) segment as a key growth engine
- **Portfolio Expansion:** As part of our endeavor to grow the D2C branded segment, we have over the years launched and acquired multiple D2C brands
- **High-Growth, High-Margin Segment:** The D2C business represents a fast-growing and high-margin opportunity for RGL
- **Brand Portfolio:** Includes premium and accessible brands — *Jean Dousset*, *WithClarity*, *Irasva*, *Jewelili*, *Everyday Elegance*, and others
- **Digital Acceleration:** Enhanced e-commerce capabilities, targeted marketing, and customer engagement fueling growth
- **Strong Growth Momentum:** Revenue has grown 9x+ from FY22 to FY26



JEAN DOUSSET



...Among others



Jean Dousset Expands Further Across the U.S. – Strategic Retail Growth in FY2027



Brand Legacy & Positioning

- Founded by *Jean Dousset*, great-great-grandson of Louis Cartier
- Renowned for refined design, ethical luxury, and exceptional craftsmanship
- Maintaining exclusive standards by showcasing only the top 0.1% of lab-grown diamonds

FY2027 Retail Expansion & Revenue Outlook

- Following the strong success of Jean Dousset's New York flagship boutique, the brand plans to expand its U.S. retail presence with five new store launches in FY2027 across key luxury markets.
- Each JD store generates approximately ₹25–30 crore in annual sales, with the upcoming FY27 stores expected to achieve similar strong performance and scalability.

Retail Experience & Brand Strategy

- Dual luxury experience across all locations:
 - **Bespoke Creations** – Custom design consultations
 - **Curated Collections** – Ready-to-purchase fine jewellery

Growth & Strategic Vision

- FY2027 expansion to increase global retail footprint to **7 boutique locations**
- Strengthens premium D2C positioning and nationwide brand visibility
- Supports long-term revenue growth, profitability, and customer acquisition



Q1 FY27 Operational Summary



Revenue Break-up (₹ Cr.)	Q1 FY27	Q1 FY26	Shift % Y-o-Y
Owned Brands	88.5	68.8	28.8%
Licensed Brands	72.8	68.0	7.0%
Customer Brands	528.6	393.6	34.3%
Revenue excluding Bullion sales	689.8	530.3	30.1%
Bullion sales	90.6	0.0	
Total Revenue	780.4	530.3	47.2%

EBITDA Break-Up (₹ Cr.)	Q1 FY27		Q1 FY26		Growth
	EBITDA (₹ Cr)	EBITDA (%)	EBITDA (₹ Cr)	EBITDA (%)	
Owned Brands	10.1	11.5%	6.9	10.1%	46.6%
Licensed Brands	7.9	10.9%	9.2	13.6%	-14.6%
Customer Brands	31.7	6.0%	24.7	6.3%	28.4%
EBITDA excluding Bullion sales	49.7	7.2%	40.8	7.7%	21.7%
EBITDA on Bullion sales	0.0	0.0%	0.0	0.0%	0.0%
Total EBITDA	49.7	6.4%	40.8	7.7%	21.7%

Consolidated Profit & Loss Statement



Particulars (₹ Crores)	Q1 FY27	Q1 FY26	Y-o-Y Change (%)	FY26	FY25	Y-o-Y Change (%)
Revenues from Operations	780.4	530.3	47.2%	2,813.0	2,081.0	35.2%
Other Income	8.8	4.6	90.3%	8.7	8.1	7.0%
Total Income	789.2	534.9	47.5%	2,821.7	2,089.1	35.1%
COGS	619.4	379.8	63.1%	2,130.4	1,414.1	50.7%
Gross Profit	169.8	155.2	9.4%	691.3	675.0	2.4%
Gross Margin (%)	21.5%	29.0%	-749 bps	24.5%	32.3%	-781 bps
Employee Expenses	25.9	28.6	-9.2%	101.3	126.5	-20.0%
Advertisement & Sales Promotion Expenses	36.6	29.9	22.4%	148.7	133.8	11.1%
Other Expenses	57.6	55.9	3.1%	237.3	247.2	-4.0%
Total Expenses	120.1	114.3	5.1%	487.2	507.5	-4.0%
EBITDA	49.7	40.8	21.7%	204.0	167.4	21.9%
EBITDA Margin (%)	6.3%	7.6%	-133 bps	7.3%	8.0%	-79 bps
Depreciation & Amortization	8.5	8.3	1.8%	33.4	30.2	10.8%
Finance Costs & Interest on Leases	11.5	11.2	2.8%	47.1	52.1	-9.5%
PBT before Exceptional Items	29.7	21.3	39.5%	123.5	85.2	45.0%
Exceptional item: Restructuring cost	0.0	12.0	-100.0%	12.0	0.0	100.0%
PBT after Exceptional Items	29.7	9.3	218.4%	111.6	85.2	30.9%
Tax expense	4.1	2.7	48.9%	21.3	11.5	85.0%
PAT	25.6	6.6	288.5%	90.3	73.7	22.5%

*Note: 1. In Q1 FY27, Revenue from operations includes bullion sales of ₹ 90.6 crore.

FY27: Strategic Priorities



Accelerating Jean Dousset's retail footprint across key luxury markets in the United States.



Scaling our other D2C brands to drive profitable, higher-margin growth.



Unlocking cash flow through disciplined working-capital reduction and optimization.



Conference Call Details



Q1 & FY27 Earnings Conference Call

Time	• 2:00 p.m. IST on Monday, August 10, 2026
Pre-registration	To enable participants to connect to the conference call without having to wait for an operator, please register at the below mentioned link: Click here to ExpressJoin the Call
Primary dial-in number	• + 91 22 6280 1431 / 22 7115 8843
International Toll-Free Number	• Hong Kong: 800964448 • Singapore: 8001012045 • UK: 08081011573 • USA: 18667462133

About Us

Renaissance Global Limited (Renaissance) is a global branded jewellery player. Renaissance designs, manufactures and supplies branded jewellery across key high-potential markets in USA, Canada, UK & key Asian markets. The product portfolio encompasses Branded Jewellery & Customer Brands, with a strong focus on Branded Jewellery division.

The Company has a growing portfolio of brands under licensed and owned segments. It holds synergistic licensing agreements with large global brands, such as Disney, Hallmark, NFL, Marvel, Warner Bros and Netflix. Under its owned segment, it has a portfolio of brands such as Jean Dousset, WithClarity, Irasva, Jewelili and Everyday Elegance. Over the years, Renaissance has successfully expanded its branded product portfolio, backed by strong conceptualization, design, and manufacturing capabilities. On the distribution side, the Company operates through both B2B and D2C models. Since 2020, Renaissance has launched online stores through 7 D2C websites to market & supply licensed brands & owned brands.

For further information, please contact:



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Renaissance Global Limited

Thank You