



RENAISSANCE JEWELLERY LTD

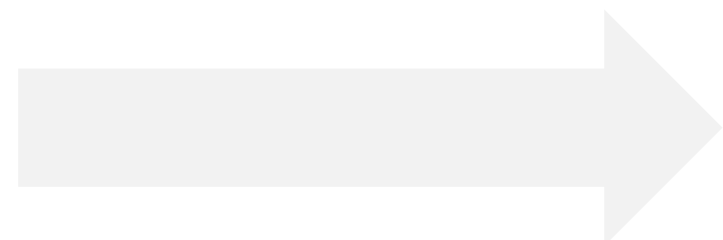
TODAY | TOMMOROW | FOREVER

PERFORMANCE HIGHLIGHTS
Q3 FY18

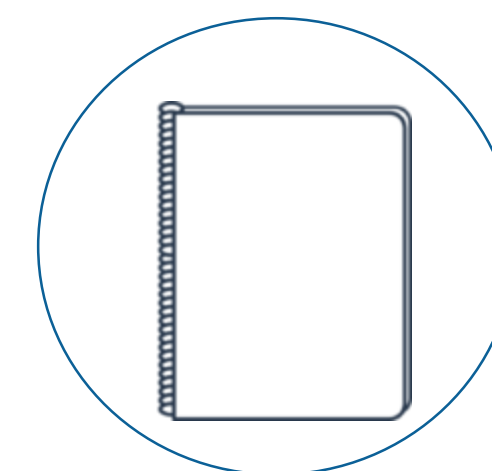
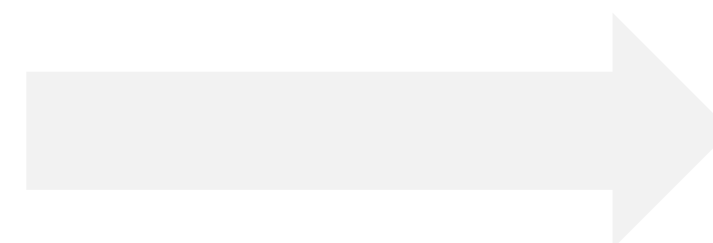
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KEY FINANCIALS



WAY FORWARD



ANNEXURE

KEY CONSOLIDATED FINANCIALS

PERFORMANCE HIGHLIGHTS FOR THE PERIOD ENDED DECEMBER 31st, 2017

Particulars (INR crores)	Q3 FY18	Q3 FY17	% Change Q-on-Q	9M FY18	9M FY17	% Change 9M-on-9M
Sales	616.1	514.9	19.7%	1,376.5	1,074.2	28.1%
EBITDA	43.7	38.8	12.4%	87.7	68.7	27.6%
PBT	36.9	31.5	17.0%	68.2	48.5	40.5%
PAT	29.6	23.0	28.7%	55.4	36.2	53.0%

HIGHLIGHTS

- Highest Quarterly sales of INR 616.1 crores ever recorded by the company
- Consolidated Sales growth on nine months basis was 28.1% and PAT growth rate was 53%
- EPS for nine month period (non-annualized) stands at INR 29.6
- Other Comprehensive Income for the 9M 2018 is INR 6.2 crore
- Consolidated PAT Margin expansion from 2.9% during FY2017 to 4.0% for the current nine month period

Particulars (INR crores)	9M FY18	12M FY17	9M FY18/ 12M FY17
Sales	1,376.5	1,473.4	93.4%
EBITDA	87.7	81.3	107.8%
PBT	68.2	54.0	126.3%
PAT	55.4	42.5	130.4%

- The Company has surpassed EBITDA, PBT and PAT achieved in FY 2017 during the nine month period of the current year

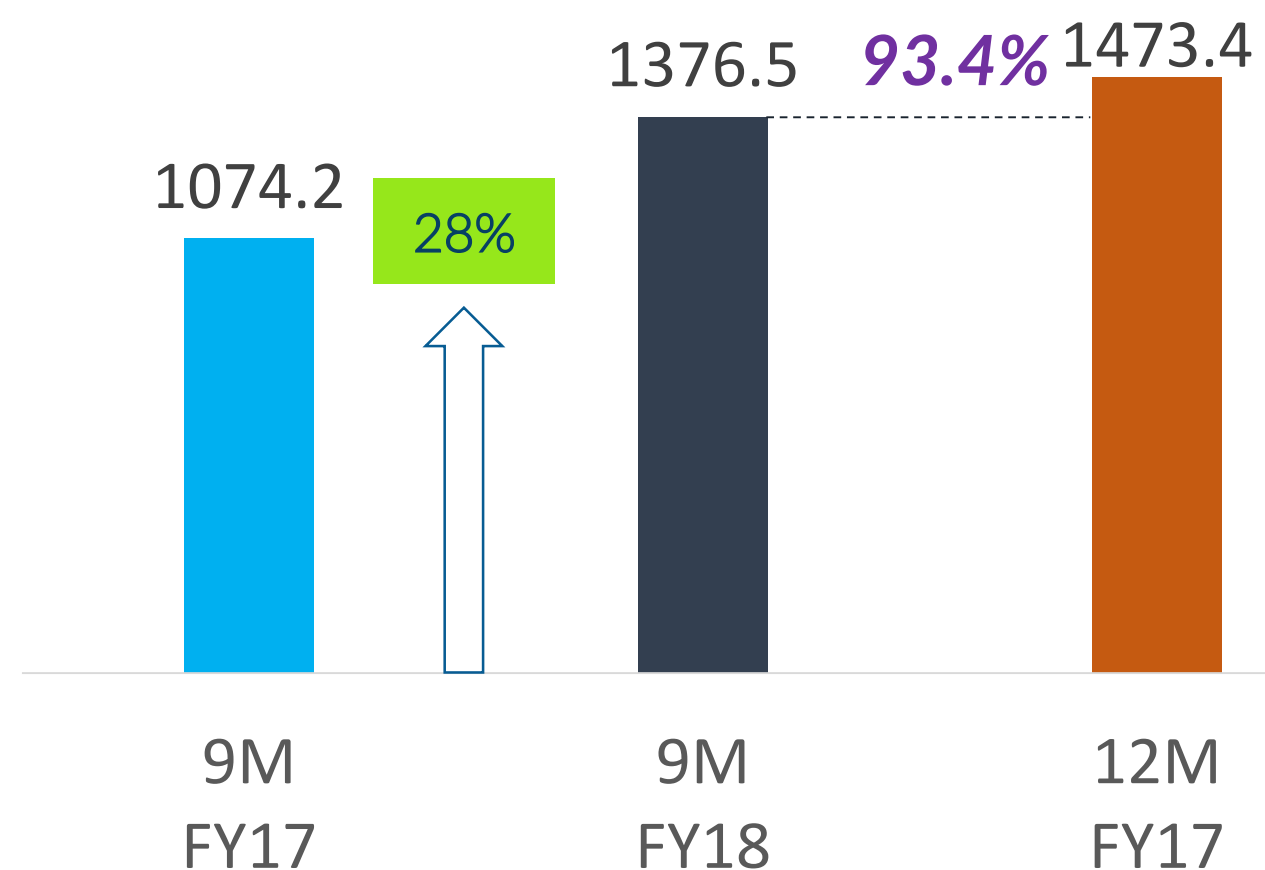
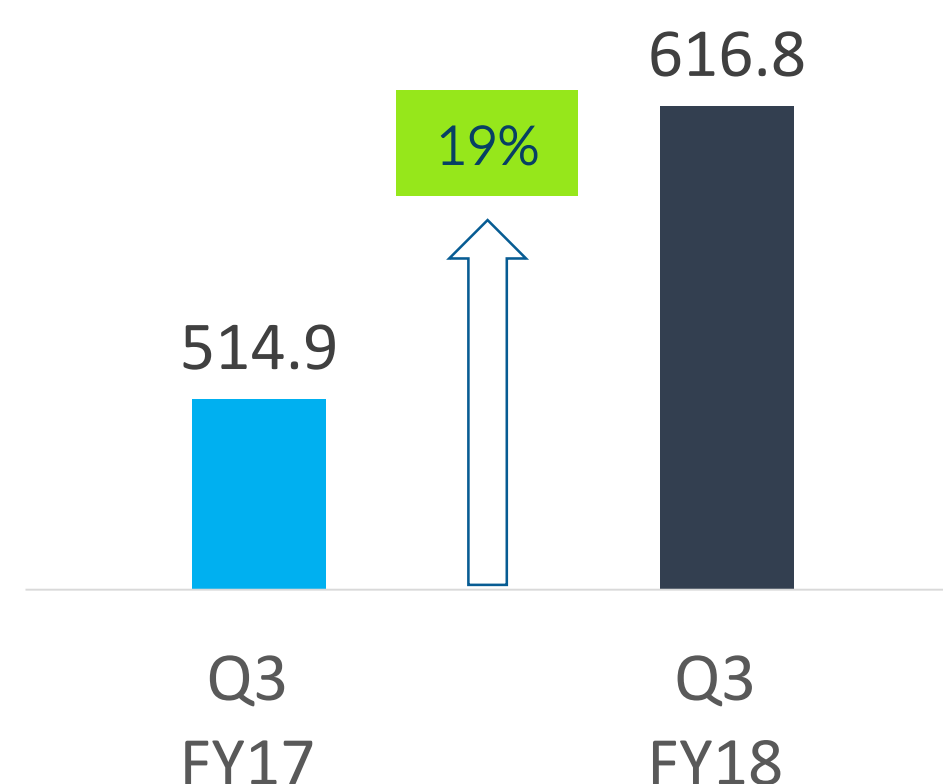
KEY CONSOLIDATED FINANCIALS

PERFORMANCE COMPARISON

Quarterly Performance

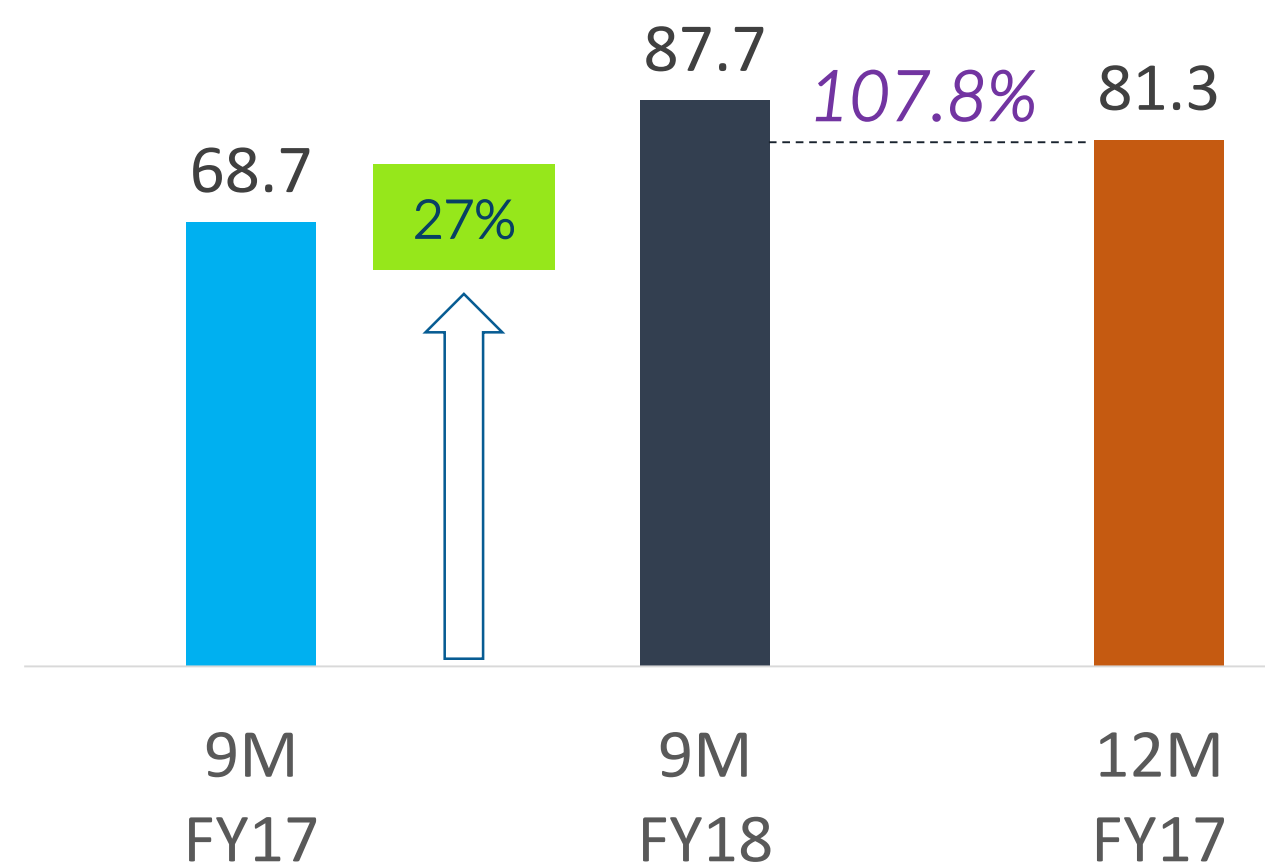
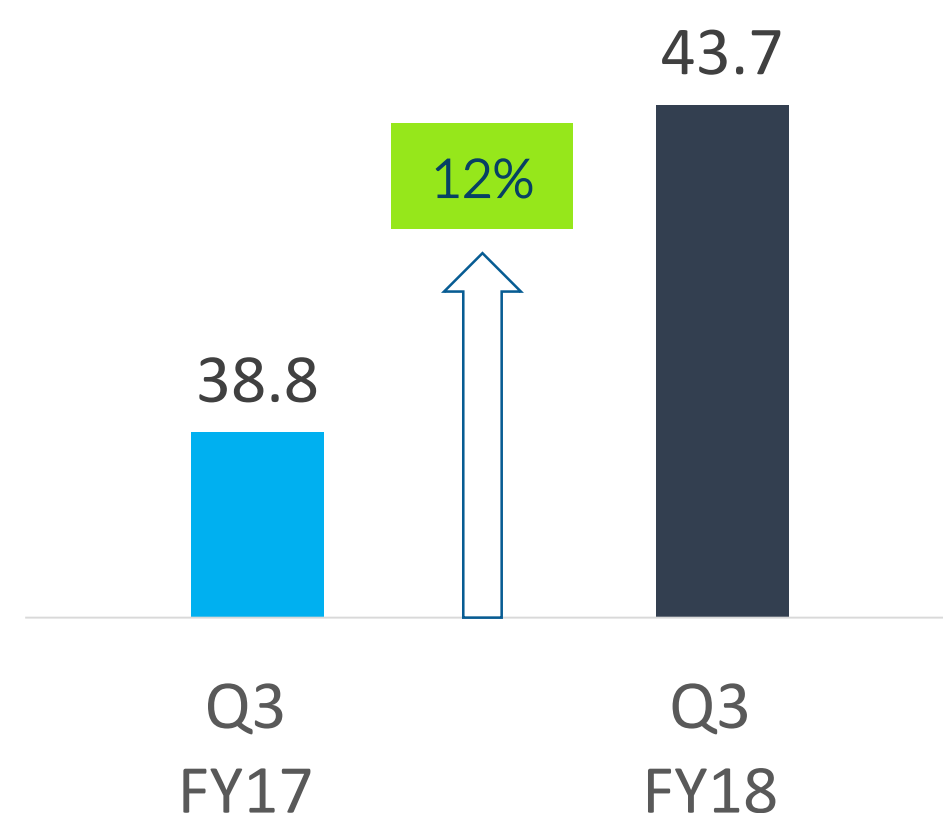
Nine Monthly Performance

Revenue



- Company has recorded a Consolidated Sales turnover of INR 1376.5 crores for the nine months ended December 31st, 2017 as compared to INR 1074.2 crores for the same period last year, reflecting a growth of 28.1%
- Sales during the 9M FY18 is 93.4% of the sales achieved in FY2017

EBITDA



- Consolidated EBIDTA for the nine months ended December 31st, 2017 stands at INR 87.7 crores, reflecting a growth of 27.6% as against INR 68.7 crores for the same period of the earlier year
- EBITDA achieved during 9M FY2018 was 107.8% of FY 2017

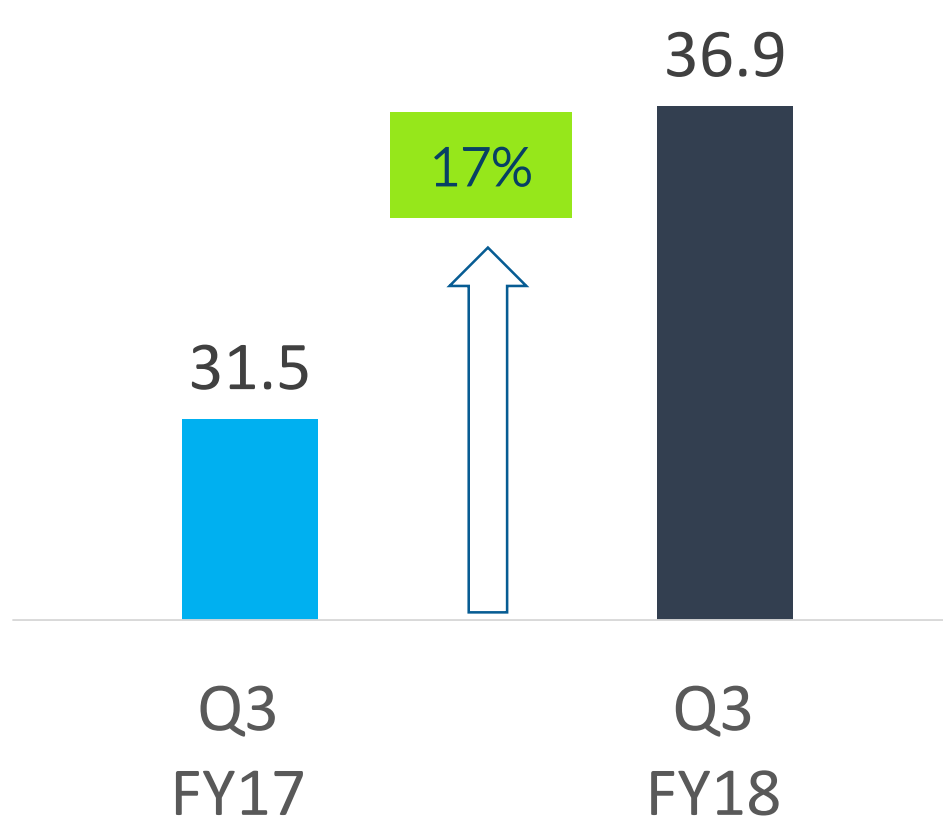
Note : All the values are in INR crore

KEY CONSOLIDATED FINANCIALS

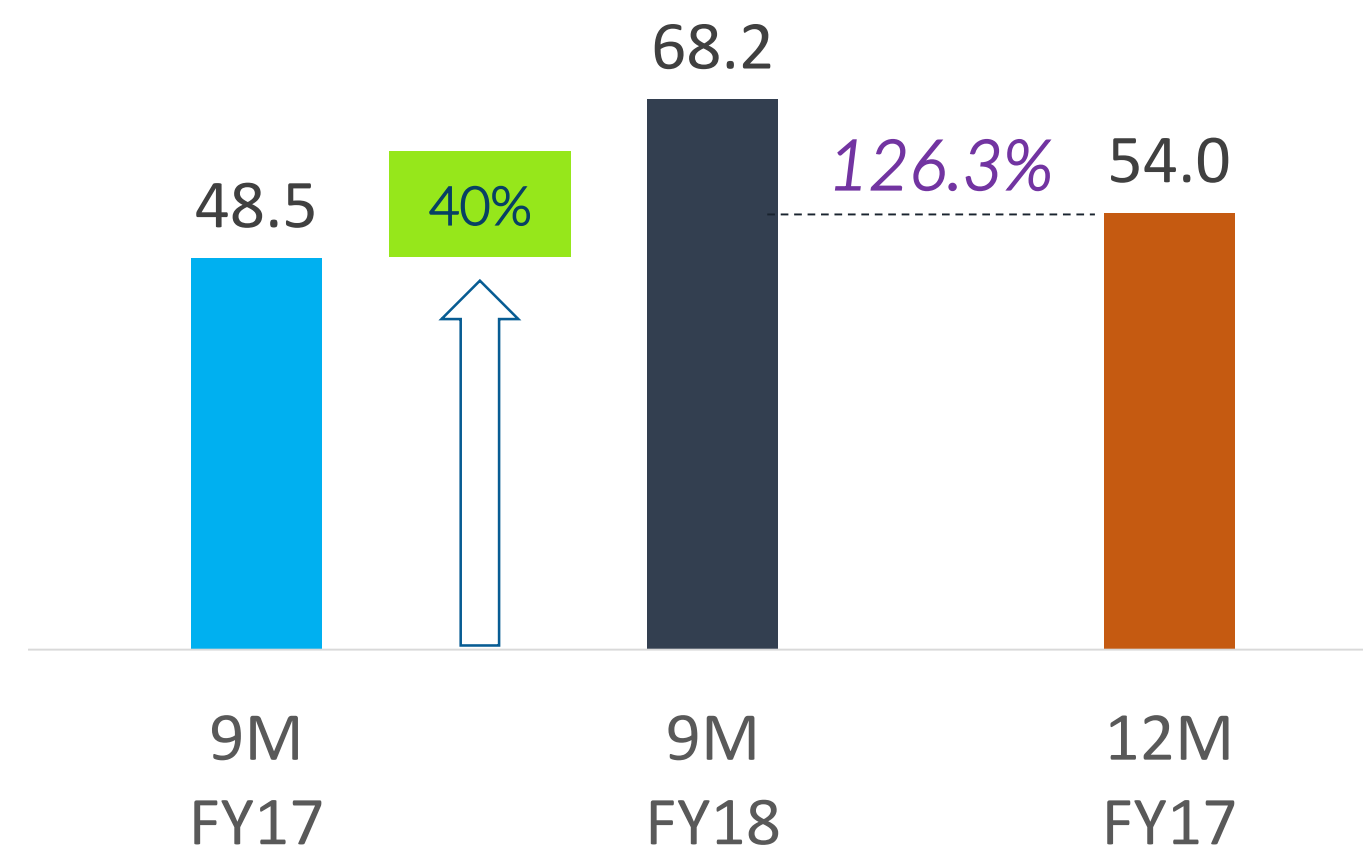
PERFORMANCE COMPARISON

Quarterly Performance

PBT

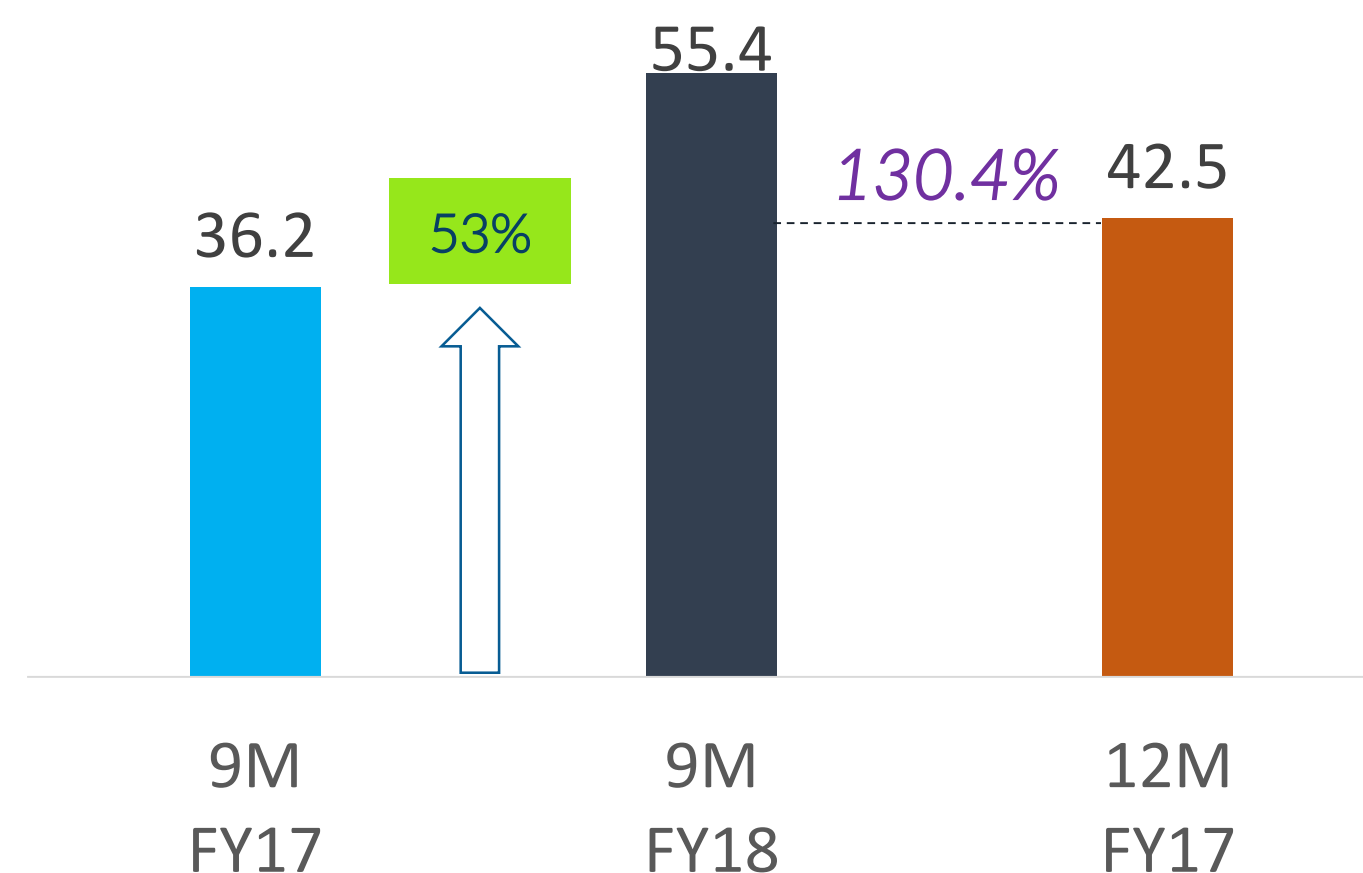
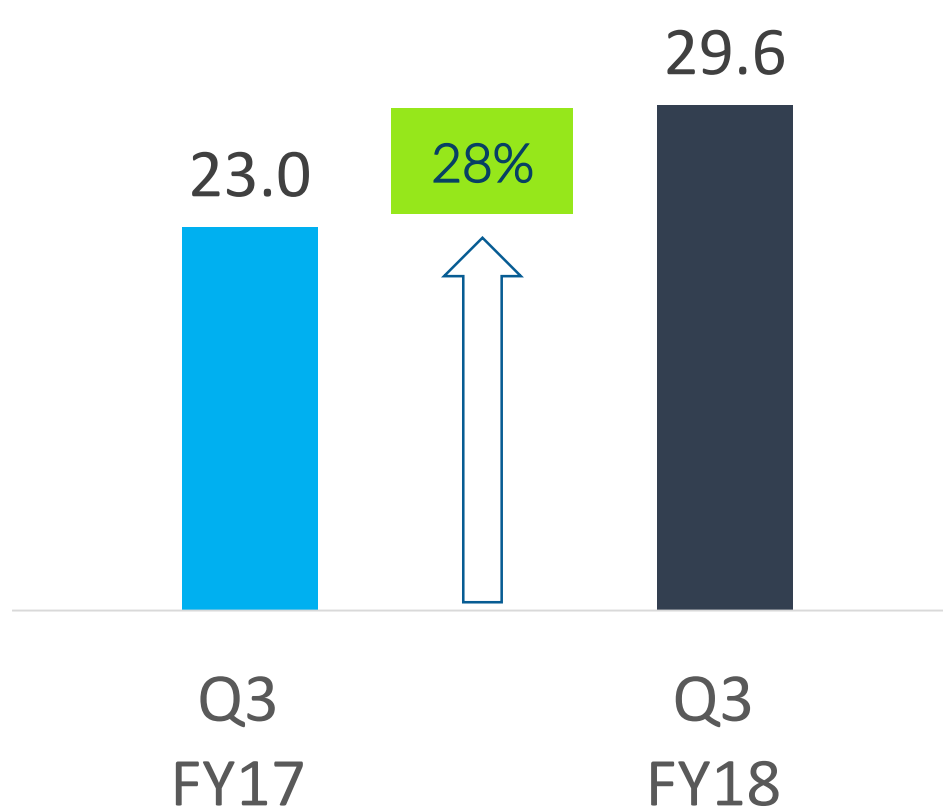


Nine Monthly Performance



- Consolidated PBT for nine months ended December 31st, 2017 increased significantly by 40.5% from INR 48.5 crores to INR 68.2 crores
- PBT for the 9M FY18 is 126.3% of that achieved during FY17

PAT



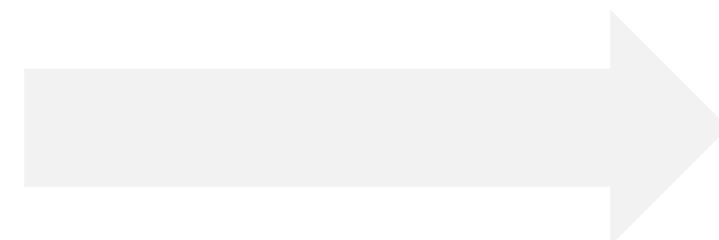
- Consolidated PAT for the nine months ended 31st December, 2017 is INR 55.4 crores as compared to INR 36.2 crores for the same period last year translating to a robust growth of 55.1%
- PAT for the 9M FY18 is 130.4% of that achieved during FY17

Note : All the values are in Rs crore

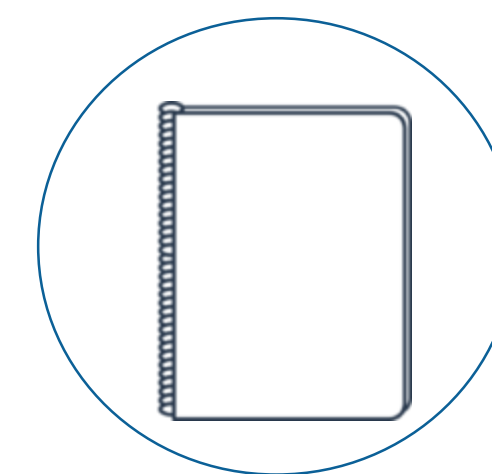
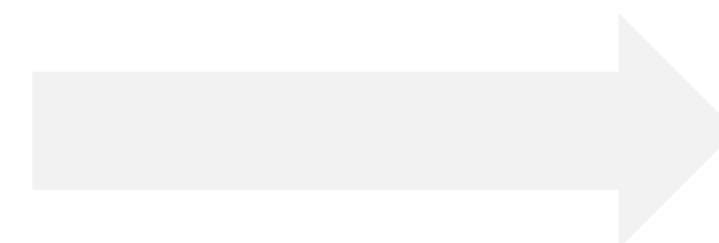
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KEY FINANCIALS



WAY FORWARD



ANNEXURE

WAY FORWARD

BRIGHTER FUTURE AHEAD

GROWTH DRIVERS

Dubai Unit



- Company acquired a Manufacturing unit in Dubai in November 2016, whose **integration into the business has been seamless**
- The unit has **yielded good dividends** and has been an **important driver of the growth** during the current year



High Margin Business

- Management's **focus on newer higher margin** businesses including licensing arrangements has yielded a healthy pace on growth
- **Consolidated PAT margin** of the company has grown from 2.9% during the earlier year to 4.0% during the 9M FY2018

GROWTH STRATEGY

Strategic Acquisitions

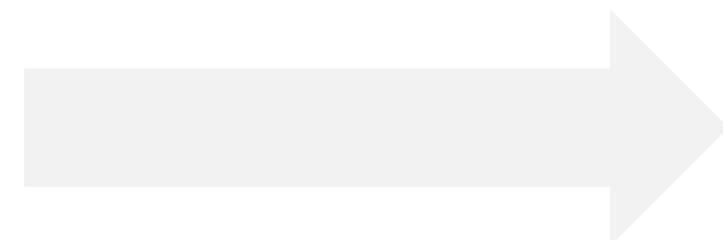
- Management believes that the next wave of growth would be in the consolidation of the industry
- Company has articulated a strategy of **acquiring businesses complementary to its products and client portfolio to accelerate the growth**
- Company is constantly evaluating opportunities that are a strategic fit **across the geographical markets it has been operating in**



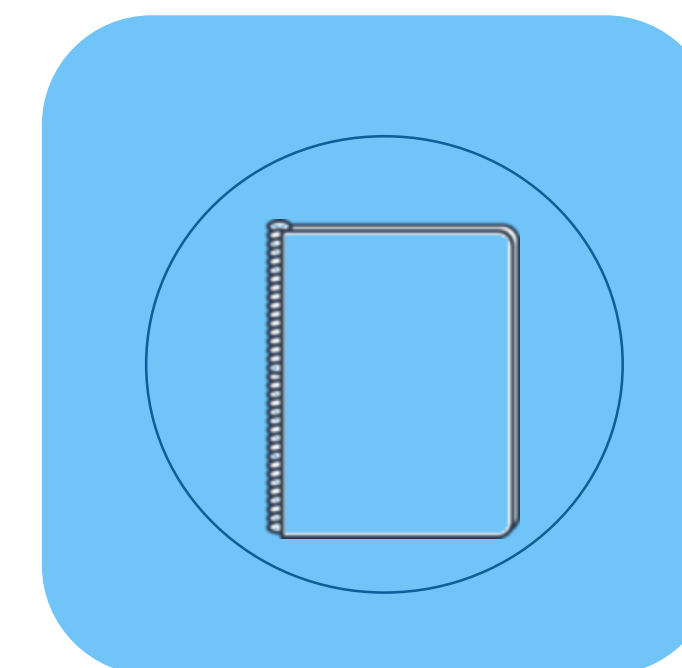
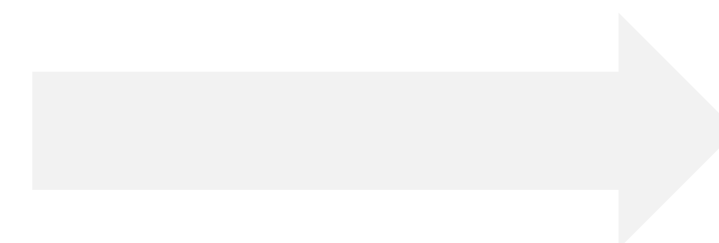
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KEY FINANCIALS



WAY FORWARD



ANNEXURE



Renaissance
TODAY, TOMORROW, FOREVER

CONSOLIDATED FINANCIAL STATEMENTS

UNAUDITED RESULTS FOR THE QUARTER / HALF YEAR ENDED SEPTEMBER 30, 2017

Sr No.	Particulars	(₹ In Lakhs)				
		Quarter Ended			Nine Months Ended	
		Dec 31, 2017 Unaudited	Sept 30, 2017 Unaudited	Dec 31, 2016 Unaudited	Dec 31, 2017 Unaudited	Dec 31, 2016 Unaudited
1	Income					
	a) Revenue from Operations	61,609.49	38,348.55	51,485.20	137,652.65	107,416.21
	b) Other Income	42.22	70.02	149.71	189.29	305.36
	Total Income (a+b)	61,651.71	38,418.58	51,634.91	137,841.94	107,721.57
2	Expenditure					
	a) Cost of Materials consumed	31,846.76	33,448.83	20,692.48	97,315.30	63,919.17
	b) (Increase)/Decrease in Inventories	6,008.52	(6,137.86)	5,728.33	(2,927.53)	(5,022.35)
	c) Purchase of Traded Goods	13,723.75	3,049.24	14,943.59	18,299.42	23,060.18
	d) Employee Benefit Expense	2,630.72	1,955.96	1,967.33	6,649.10	6,090.92
	e) Foreign Exchange (Gain) / Loss (net)	(831.25)	(522.08)	(422.91)	(2,334.52)	(659.12)
	f) Finance Cost	360.70	353.52	395.19	1,027.35	970.66
	g) Depreciation and amortisation expense	316.09	307.21	334.72	920.82	1,046.81
	h) Other Expenditure	3,907.62	3,967.98	4,843.62	12,073.86	13,461.45
	Total Expenditure (a+h)	57,962.92	36,422.79	48,482.35	131,023.80	102,867.72
3	Profit from Operations before Exceptional Items (1-2)	3,688.79	1,995.78	3,152.55	6,818.14	4,853.84
4	Tax expense					
	Income Tax	782.92	410.36	853.01	1,355.27	1,233.37
	Deferred Tax	(54.75)	(107.54)	(0.98)	(80.11)	(1.79)
5	Net Profit / (Loss) after tax for the period / year (3-4)	2,960.63	1,692.97	2,300.53	5,542.98	3,622.26
6	Other Comprehensive Income					
	(i) Items that will not be reclassified to profit and loss					
	a) Re-measurement gains (losses) on defined benefit plans	(3.00)	(6.00)	1.16	(9.00)	3.49
	b) Equity instruments through other comprehensive income	624.19	(97.57)	(245.09)	761.32	(267.76)
	c) Income tax effect on above	(71.15)	54.67	47.10	(92.22)	53.09
	(ii) Items that will be reclassified to profit and loss					
	a) Fair value changes on derivatives designated as cash flow hedges	479.43	(753.16)	(560.67)	(693.06)	(31.50)
	b) Mutual fund debts instruments through other comprehensive income	-	-	-	-	1.34
	c) Income tax effect on above	(165.92)	260.65	194.03	239.85	10.66
	d) Exchange differences on translation of foreign operations	(386.08)	282.61	395.38	414.75	53.06
	Other Comprehensive income for the period (i+ii)	477.47	(258.79)	(168.07)	621.64	(177.61)
7	Total Comprehensive income for the period after tax (5+6)	3,438.10	1,434.18	2,132.46	6,164.62	3,444.64



CONSOLIDATED FINANCIAL STATEMENTS

UNAUDITED RESULTS FOR THE NINE MONTHS ENDED DECEMBER 31st, 2017

(₹ In Lakhs)

Sr No.	Particulars	Quarter Ended			Nine Months Ended	
		Dec 31, 2017 Unaudited	Sept 30, 2017 Unaudited	Dec 31, 2016 Unaudited	Dec 31, 2017 Unaudited	Dec 31, 2016 Unaudited
	Net Profit for the period attributable to:					
	(i) Shareholders of the Company	2,934.76	1,660.77	2,288.10	5,462.96	3,609.83
	(ii) Non - controlling Interest	25.87	32.20	12.43	80.02	12.43
	Comprehensive Income for the period attributable to:					
	(i) Shareholders of the Company	477.47	(258.79)	(168.06)	621.64	(177.60)
	(ii) Non - controlling Interest	-	-	-	-	-
	Total Comprehensive Income for the period attributable to:					
	(i) Shareholders of the Company	3,412.23	1,401.98	2,120.04	6,084.60	3,432.23
	(ii) Non - controlling Interest	25.87	32.20	12.43	80.02	12.43
8	Paid-up Equity Share Capital (Face Value of ₹ 10/- each)	1,887.94	1,887.94	1,907.94	1,887.94	1,887.94
9	Earning Per Share EPS (of ₹ 10/- each not annualised) (Refer note no. 8)					
	Basic	15.88	9.06	12.41	29.56	19.58
	Diluted	15.88	9.06	12.41	29.56	19.58



CONTACT US

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